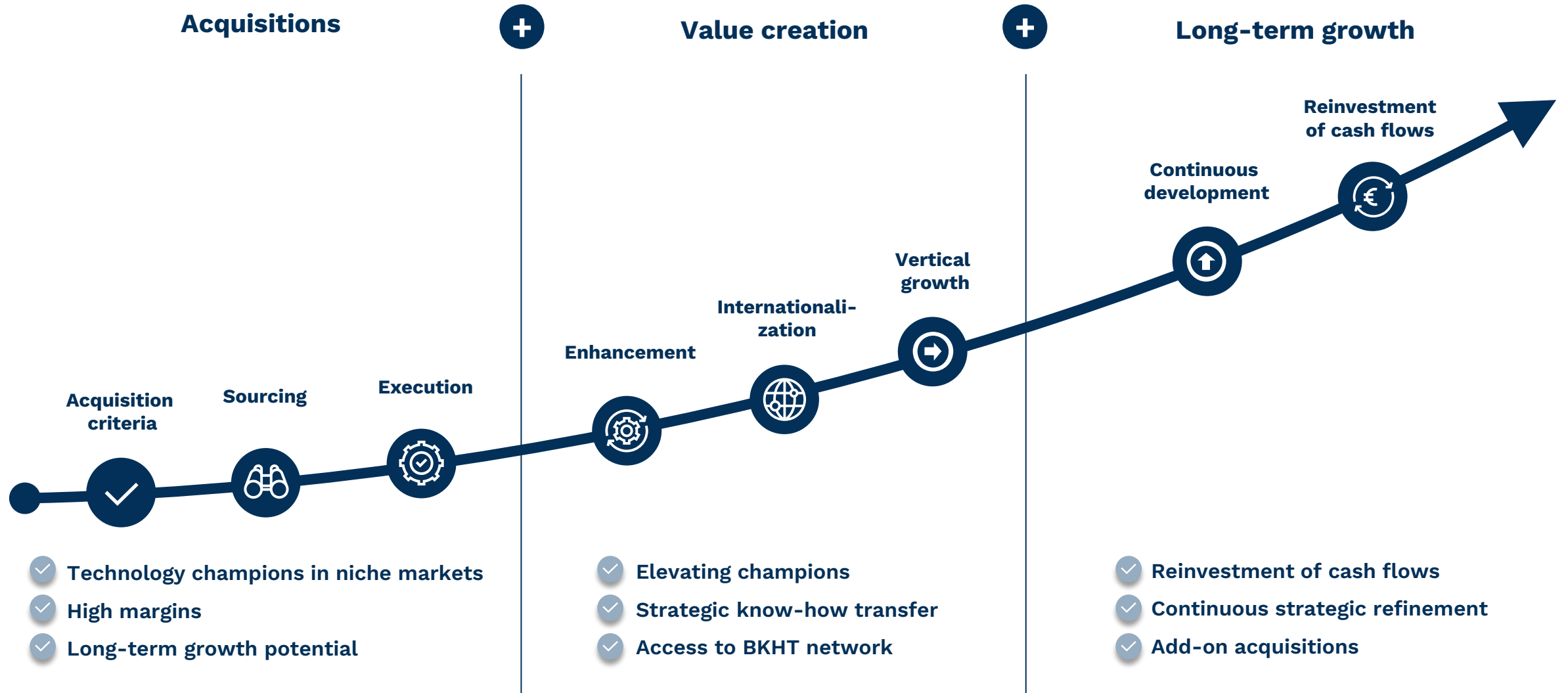


The Gateway into German Mittelstand Technology Champions

March 2022

Building one of Germany's Leading Technology Groups



Technology Champions Are Supported by Global Megatrends

Our focus markets include, inter alia

- Environmental-tech
- Security-tech
- Industrial-tech
- Med-tech
- Software

10%
annual global growth rate in Enterprise and Automotive Internet-of-Things ("IoT") through 2030E

19.1%
annual global growth of the digital transformation market from 2021E through 2026E



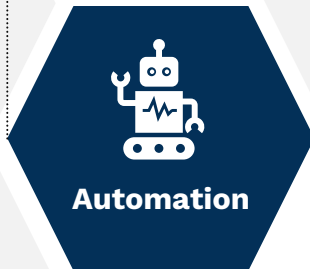
\$1.75 trillion
expected to be spent on cyber security between 2021E and 2025E

\$6 trillion
expected global cost of cybercrime damages in 2021E



6–10 times
global market increase for robotics expected until 2030

12.2%
annual global growth of the business process automation market expected from 2020E through 2026E



c.113%
predicted increase in number of people aged 65 or over globally by 2050E (728m in 2020A to over 1.5bn in 2050E)

c.14%
average annual growth in the global smart city market between 2020A–27E

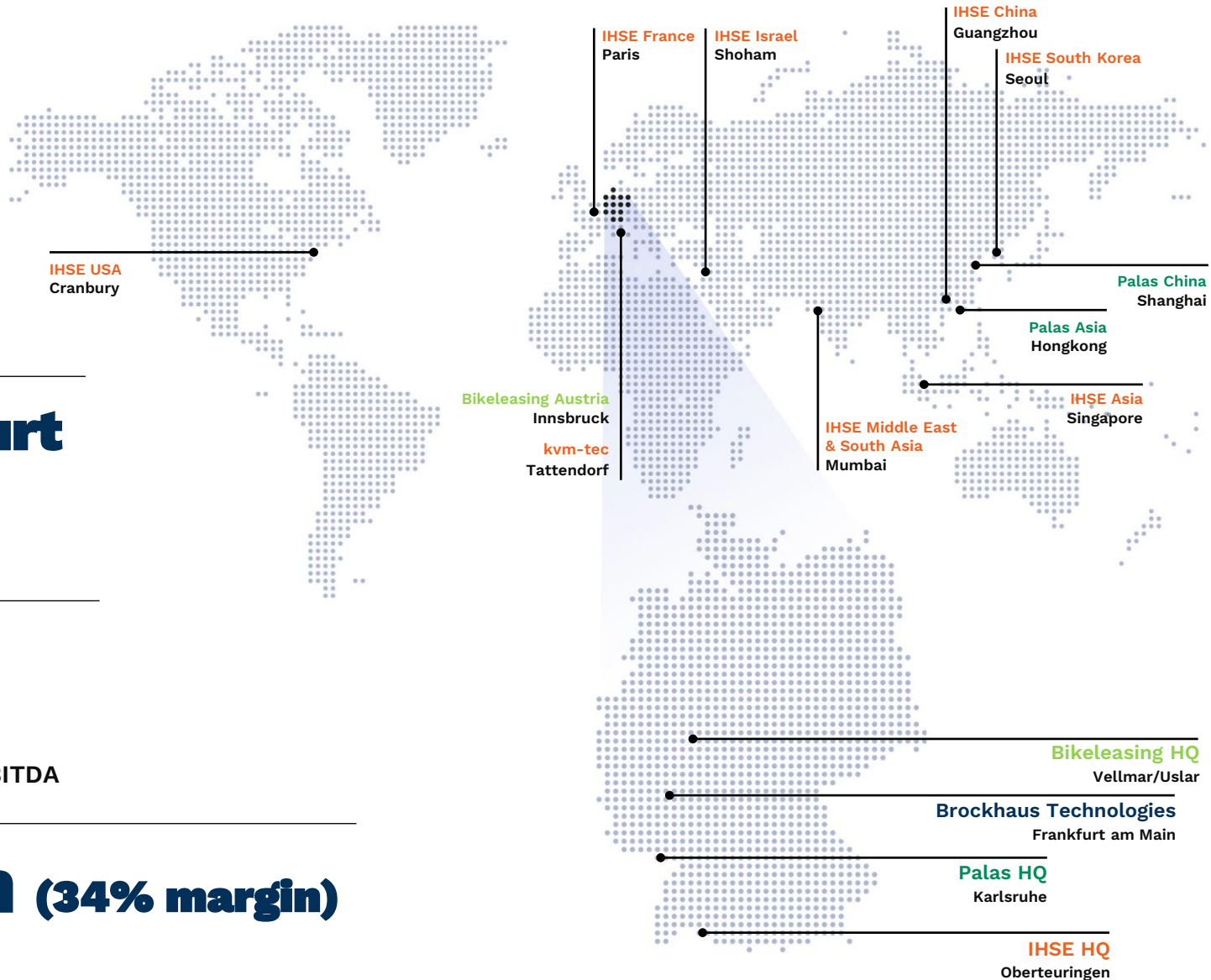


>50%
total global increase in greenhouse gas emissions since 1990A

\$33 trillion
annual global SDG¹ spend by 2030E

We continuously monitor global megatrends to identify niche technology business opportunities

Brockhaus Technologies at a Glance



Established as Technology Group

2017

Subsidiaries



Pro forma revenue
(9M 2021)²

€86m

Headquarters

Frankfurt

Germany

Employees¹

~390

Pro forma adj. EBITDA
(9M 2021)²

€29m (34% margin)

Highlights 2021



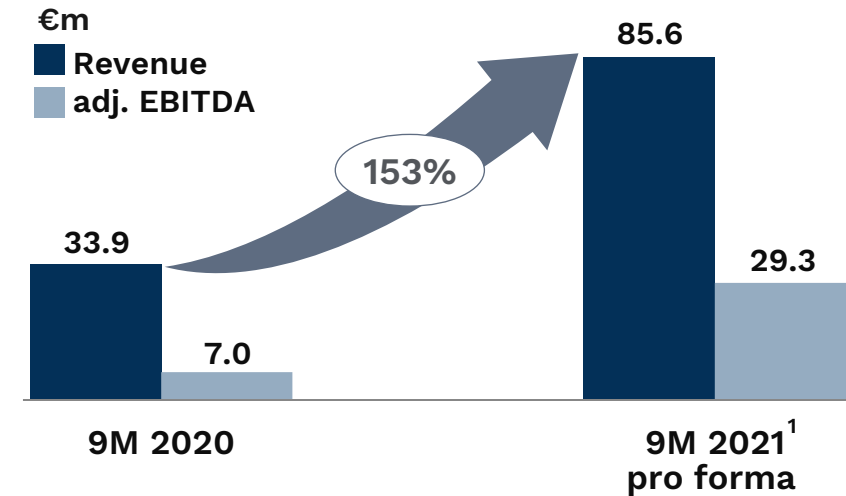
2 Acquisitions



Management plan achieved 2 years ahead of target

BIKELEASING.DE

kvm-tec **OVER IP**



Note: 1) Based on consolidated IFRS figures for BKHT (as per 30 September 2021) plus preliminary, unaudited figures for Bikeleasing, excluding kvm-tec

BIKELEASING.DE B2B FinTech for Employee Benefits

KPIs (9M 2021¹)

€52m

Revenue¹

€24m

Adj. EBITDA¹

47%

Adj. EBITDA margin¹

~130

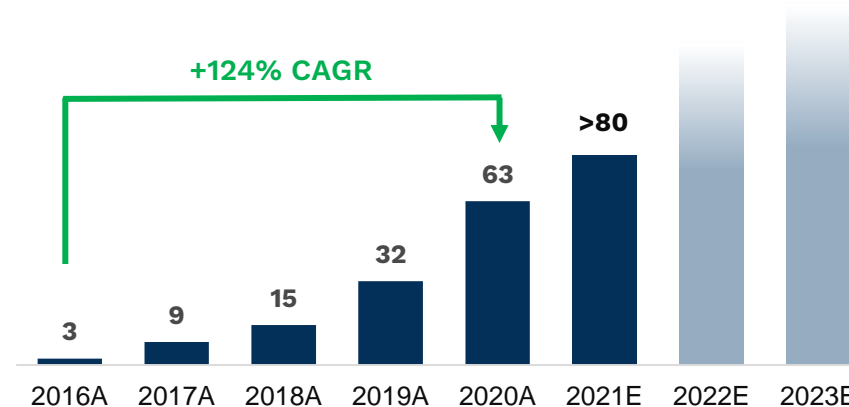
Employees

Company overview

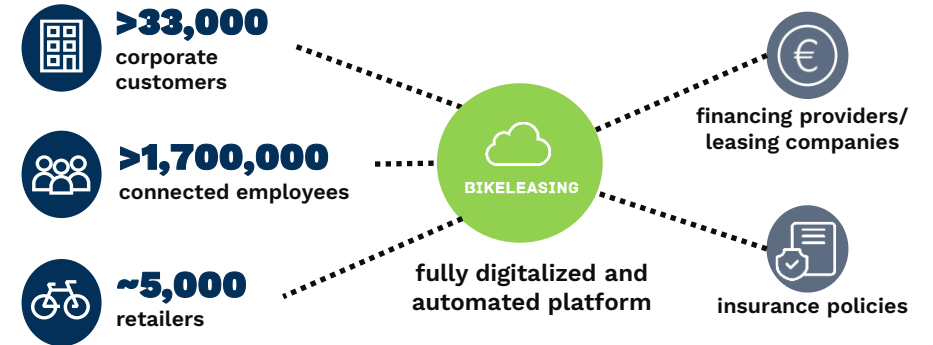
- Bikeleasing as a FinTech provides B2B customers with a leading digital platform for leasing of employee benefits (today bicycles)
- Platform enables the highly automated connection between retailer, employee, employer, financing provider and insurer
- Mainly transaction-based business model with revenue per facilitated leasing object
- Purpose: Financially enabling a greener future

Exceptional platform performance

[in thousand new leasing objects]



The platform



Lever for future growth

- Expand market penetration**
- Internationalization (Austria, entry in 2021)**
- Adding non-bike employee benefits to the platform**

KPIs (9M 2021)

€14m

Revenue

€4m

Adj. EBITDA

29%

Adj. EBITDA margin

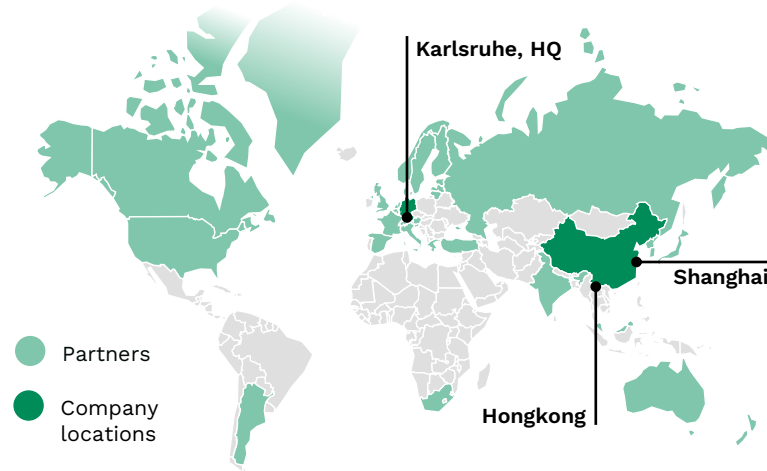
~95

Employees

Company overview

- Developer of high precision devices for measuring and characterizing particles in the air
- Combination of optical sensorics with proprietary software (algorithms)
- Claim: Technology and cost leadership (highest precision at lowest total cost)
- Purpose: Enabling better air quality

Global presence directly and through partners



Products (selected)



Filter Test Rigs



Air Quality



Regulatory Fine Dust Monitoring

Levers for future growth



Software platform for management of air quality data my-atmosphere.net



Continued internationalization (China entry in 2020)



Expansion into new product applications (e.g. unregulated market, indoor, emission control)

One of the Technology Leaders for High Performance Data Transmission

KPIs (9M 2021)

€20m

Revenue

€5m

Adj. EBITDA

25%

Adj. EBITDA margin

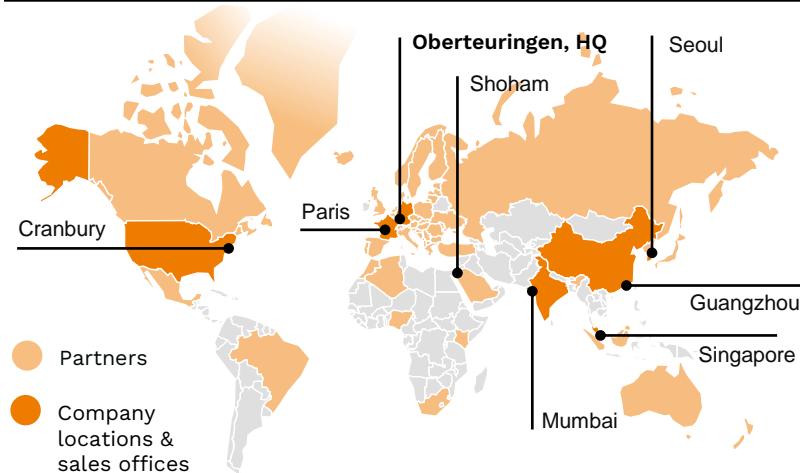
~125

Employees

Company overview

- KVM (keyboard, video and mouse) technology for highly secure and low latency data transmission in mission-critical applications
- Strategic acquisition of KVM-over-IP manufacturer kvm-tec establishes IHSE as a one-stop-shop for KVM
- Cross-sectional technology, customers in Air Traffic, Governments, Healthcare, Transportation, Entertainment, Industrials, Automotive, Finance, Education
- Purpose: Secure data transmission

Global presence directly and through partners



Products (selected)



Extenders



Switches



Converters & Accessories

Levers for future growth



Continued market penetration with proprietary and new IP solution



Vertical growth in currently underpenetrated endmarkets (e.g. healthcare, industrials or e-sports)



Development of completely new applications (e.g. control rooms for autonomous driving)

Exceptional People, Incentivized to Increase Shareholder Value

BKHT team

Owning ~22% of BKHT share capital



Marco Brockhaus
Founder/CEO
Management Board



Dr. Marcel Wilhelm
COO/Legal Counsel
Management Board



Paul Göhring
Acquisitions
Executive Committee



Harald Henning
Finance
Executive Committee



Janina Rochell
Investor Relations & Finance



Stephanie Fritsch
Recruitment & People

+

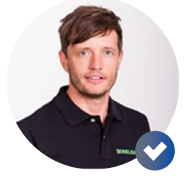


Acquisition Professionals

Subsidiary management

Owning ~8% of BKHT share capital

BIKELEASING.DE



Bastian Krause
Co-CEO



Paul Sinizin
Co-CEO

PALAS



Dr. Maximilian Weiß
CEO



Udo Fuchslocher
CSO

ihse.



Dr. Enno Littmann
CEO



Michael Spatny
CSO



Olaf Trittel
CFO

Supervisory board

Owning ~8% of BKHT share capital



Dr. Othmar Belker
Chairman



Michael Schuster
Vice-Chairman



Andreas Peiker
Member



Martin Bestmann
Member



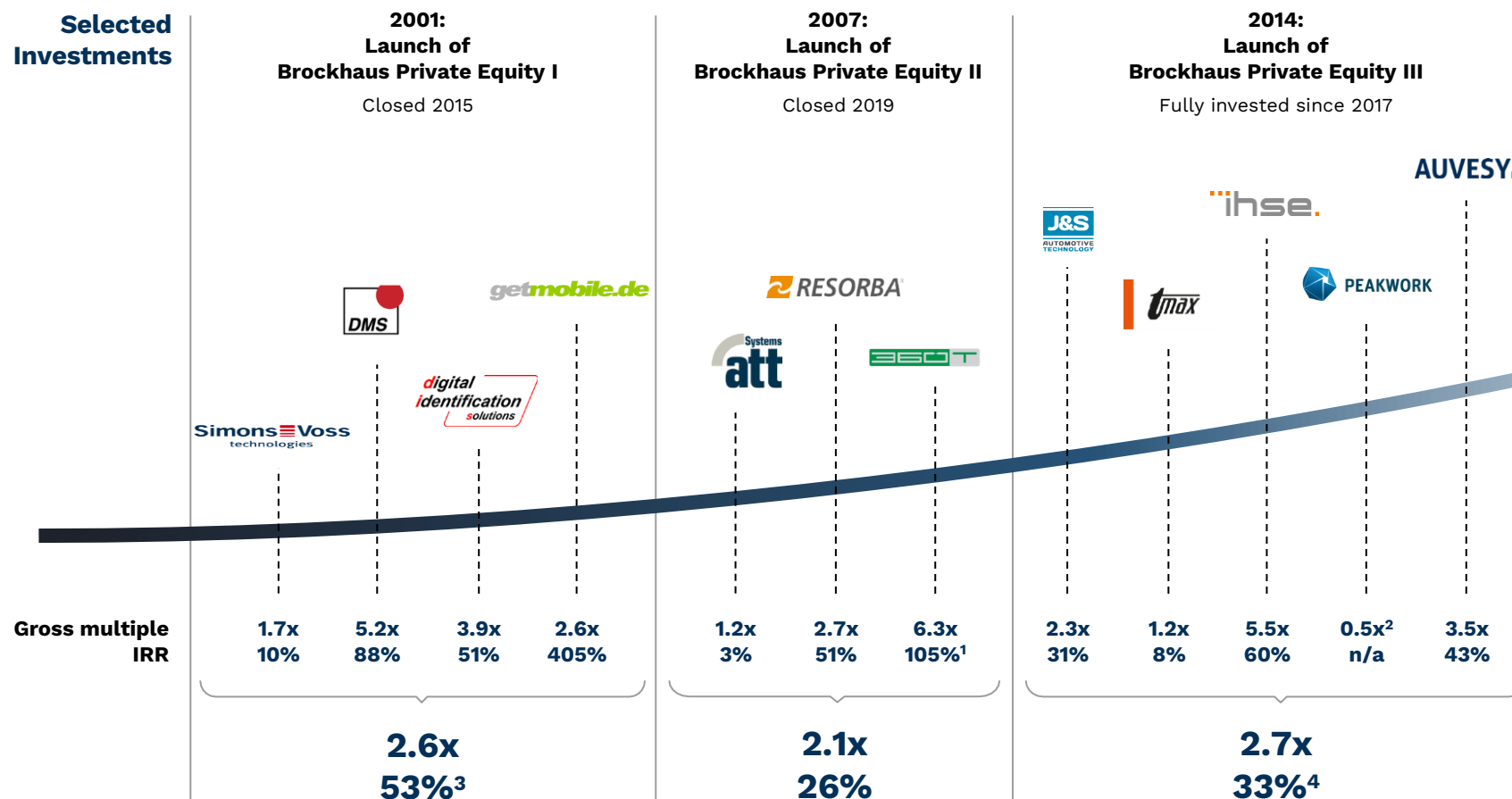
Dr. Cornelius Liedtke
Member



Prof. Dr. Christoph Hütten
Member

22 Years Track Record Delivering Strong Returns

Selected Investments



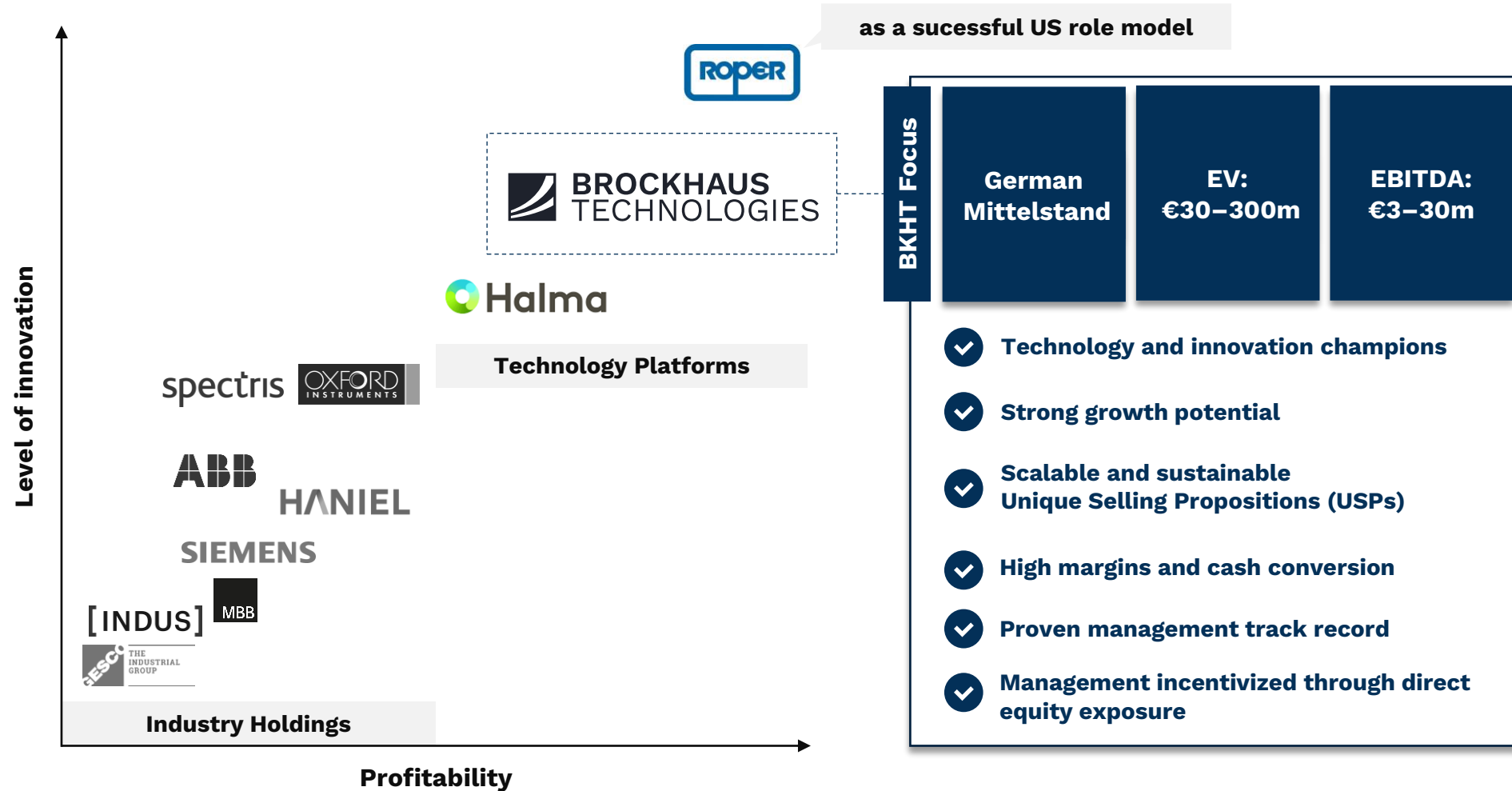
2017: Inception of Brockhaus Capital Management

2021: Renaming in Brockhaus Technologies

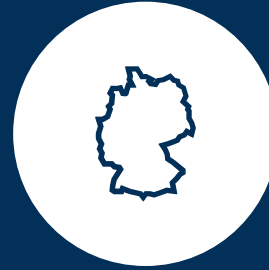


- ✓ Long-term oriented technology group
- ✓ Not “forced” to exit because of fixed holding horizons
- ✓ Ability to fully participate in subsidiaries’ growth potential

Uniquely Positioned with a Proven and Successful Business Model



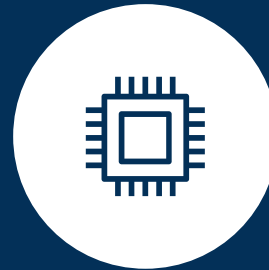
Elevating Champions



**We know
Germany.**



**We know
Mittelstand.**



**We know
Technology.**



**We acquire
Champions.**

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Chair of the Supervisory Board: Dr. Othmar Belker
Registry Court: Frankfurt am Main Local Court
Register Number: HRB 109637
VAT ID: DE315485096

www.brockhaus-technologies.com

[Company updates](#)

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