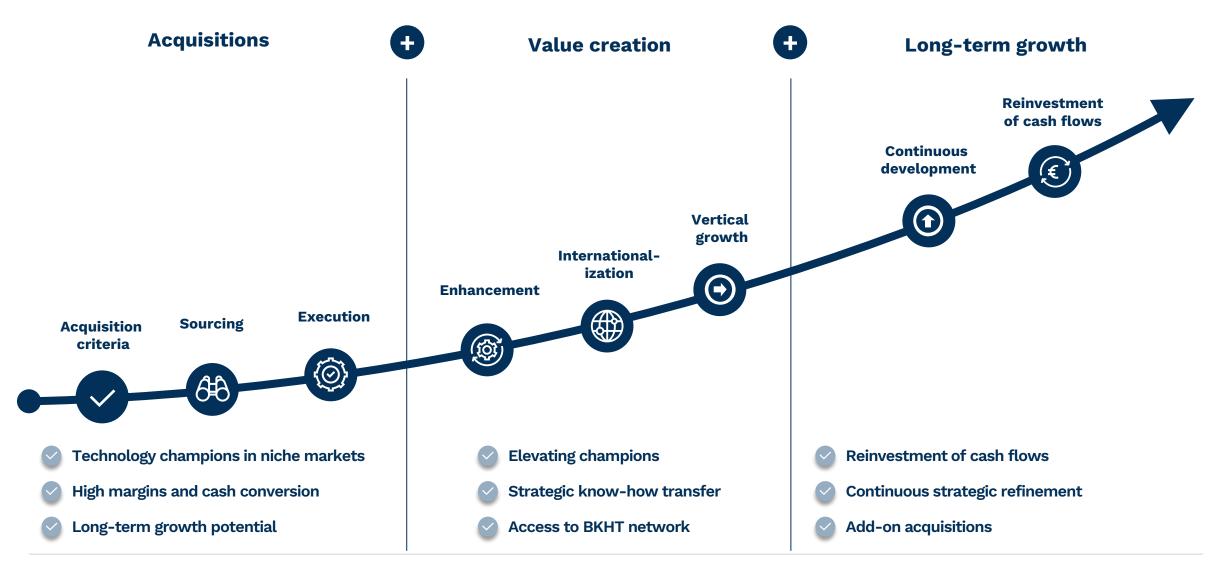


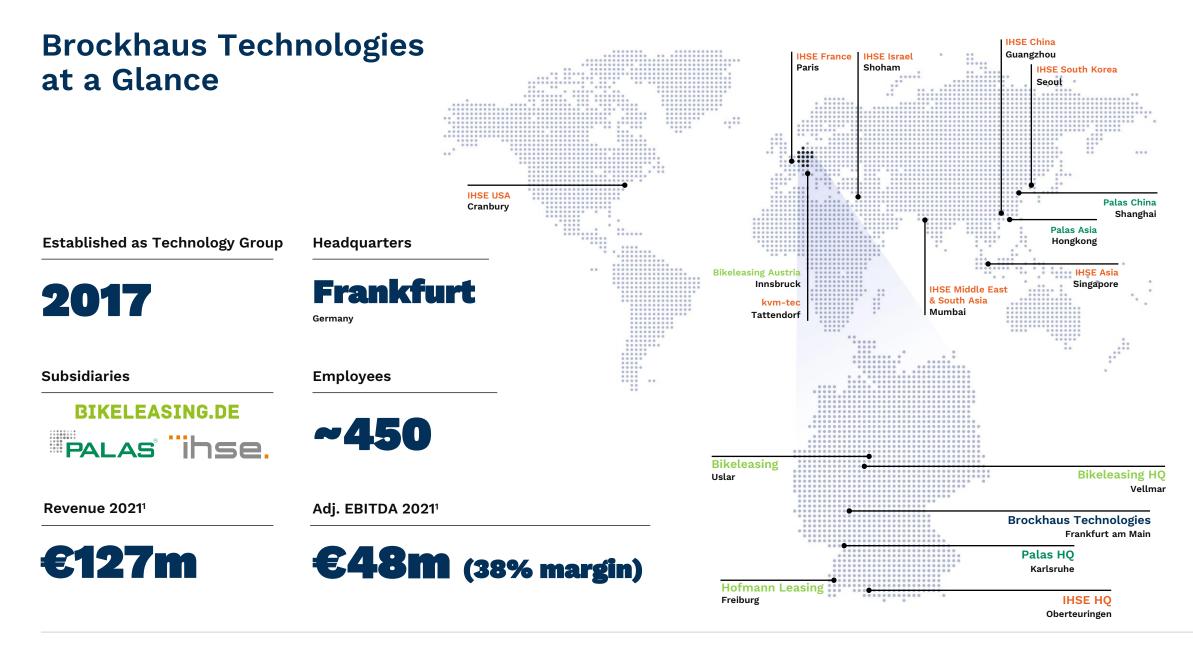
The Gateway into German Mittelstand Technology Champions

May 2022

# Building one of Germany's Leading Technology Groups



BROCKHAUS TECHNOLOGIES





Note: 1) Pro forma figures showing the results of operations as if Bikeleasing and kvm-tec had already belonged to Brockhaus Technologies and IHSE, respectively, as of January 1, 2021; Revenue adjusted for effects resulting from purchase price allocation (PPA).

## Highlights 2021

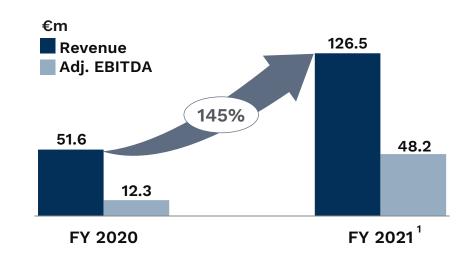




## Management plan achieved 2 years ahead of target

# **BIKELEASING.DE**





Note: 1) Pro forma figures showing the results of operations as if Bikeleasing and kvm-tec had already belonged to Brockhaus Technologies and IHSE, respectively, as of January 1, 2021; Revenue adjusted for effects resulting from purchase price allocation (PPA).

4



## **BIKELEASING.DE** B2B FinTech for Employee Benefits

#### KPIs FY2021<sup>1</sup>

€73m

Revenue<sup>1</sup>



Adj. EBITDA<sup>1</sup>

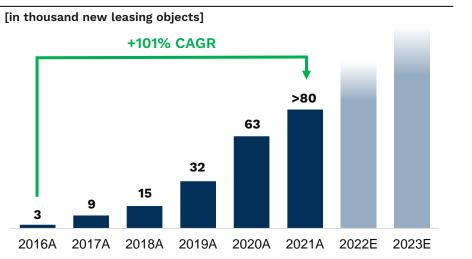


≈162
Employees

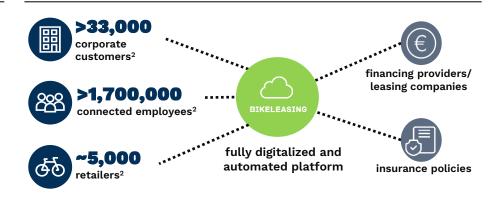
#### Company overview

- Bikeleasing as a FinTech provides B2B customers with a leading digital platform for leasing of employee benefits (today bicycles)
- Platform enables the highly automated connection between retailer, employee, employer, financing provider and insurer
- Mainly transaction-based business model with revenue per facilitated leasing object
- Purpose: Financially enabling a greener future

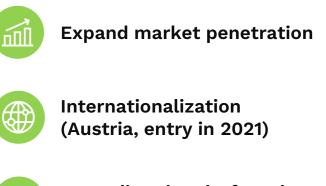
## Exceptional platform performance



#### The Bikeleasing platform



### Levers for future growth



Extending the platform by further employee benefits



Source: Company information, SAZbike

Note: 1) Pro forma figures showing the results of operations as if Bikeleasing had already belonged to Brockhaus Technologies as of January 1, 2021; Revenue adjusted for effects resulting from purchase price allocation (PPA); 2) Figures as of March 31, 2022



#### **KPIs FY2021**

PALAS



Revenue

E7m Adj. EBITDA





#### **Company overview**

Partners

Company

locations

- Developer of high precision devices for measuring and characterizing particles in the air
- Combination of optical sensorics with proprietary software (algorithms)
- Technology and cost leadership (highest precision at lowest total cost)

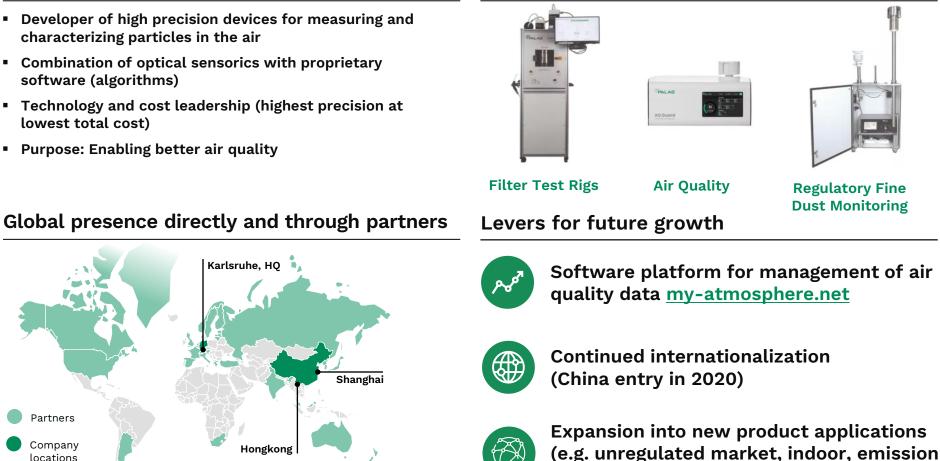
Karlsruhe, HQ 🍾

Hongkong

Purpose: Enabling better air quality

#### **Products (selected)**

control)



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#### **KPIs FY2021**

ihse.



Revenue<sup>1</sup>

E8m Adj. EBITDA<sup>1</sup>

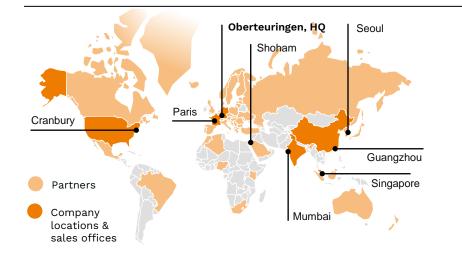




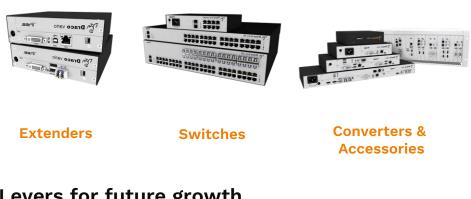
#### **Company overview**

- KVM (keyboard, video and mouse) technology for highly secure and low latency data transmission in missioncritical applications
- Strategic acquisition of KVM-over-IP manufacturer kvmtec establishes IHSE as a one-stop-shop for KVM
- Cross-sectional technology with customers in Air Traffic, Governments, Healthcare, Transportation, Entertainment, Industrials, Automotive, Finance or Education
- Purpose: Secure data transmission

#### Global presence directly and through partners



#### Products (selected)



## Levers for future growth

(

Continued market penetration with proprietary and new IP solution



Vertical growth in currently underpenetrated endmarkets (e.g. healthcare, industrials or e-sports)

Development of completely new applications (e.g. control rooms for autonomous driving)



Note: 1) Pro forma figures showing the results of operations as if kvm-tec had already belonged to IHSE as of January 1, 2021.

# **Exceptional People, Incentivized to Increase Shareholder Value**

#### **BKHT team**

Owning ~22% of BKHT share capital



Founder/CEO COO/Legal Counsel Management Board Management Board



Paul Göhring Acquisitions



Harald Henning Finance

**EXECUTIVE COMMITTEE** 



**Stephanie Fritsch** Recruitment & People



Jeanette Kehrein Acquisition & Finance Marketing Professionals

## **BIKELEASING.DE**



Owning ~8% of BKHT share capital

**Subsidiary** 



Bastian Krause Co-CEO



se Paul Sinizin Co-CEO



Dr. Maximilian Weiß CEO



**Udo Fuchslocher** 

CSO



Dr. Enno Littmann CEO



"ihse.



Michael Spatny CSO

Olaf Trittel CFO



Owning ~8% of BKHT share capital



Dr. Othmar Belker Chairman Michael Schuster Vice-Chairman



Andreas Peiker Member



Martin Bestmann D Member



**Dr. Cornelius Liedtke** Member

Andreas Pfaff

CFO

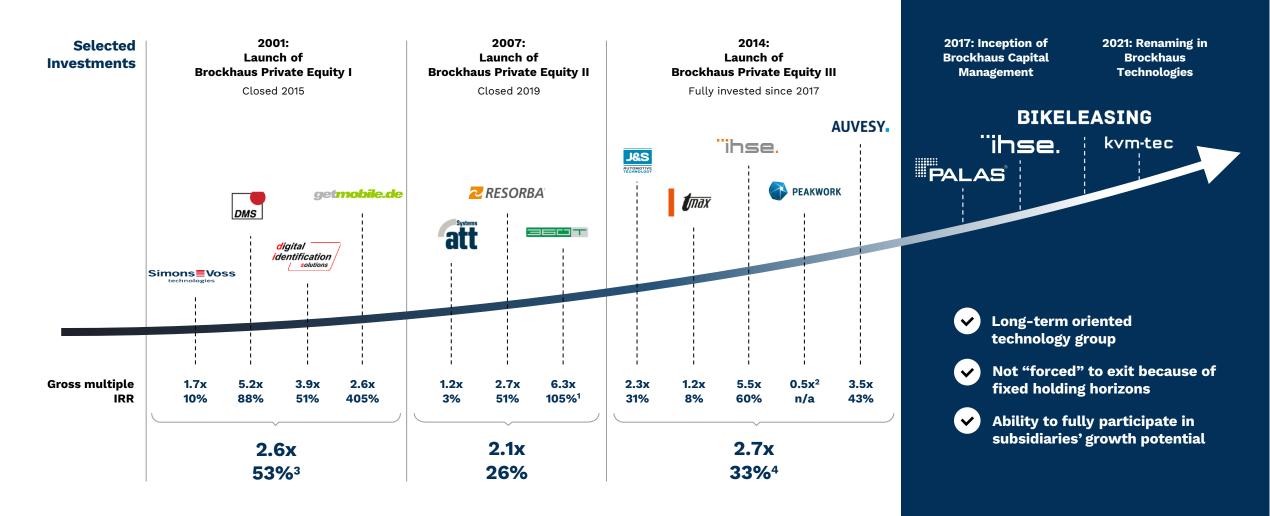


Prof. Dr. Christoph Hütten Member



## 22 Years Track Record Delivering Strong Returns

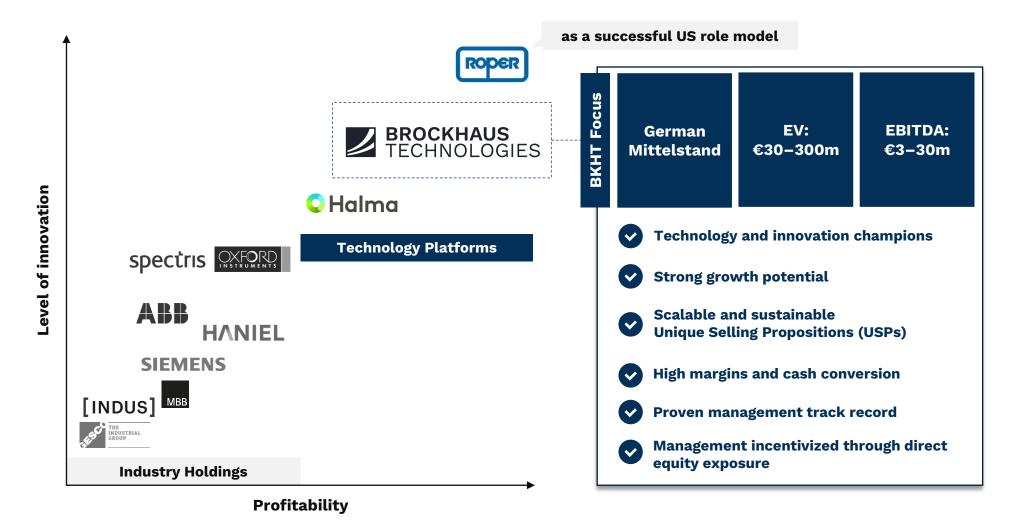






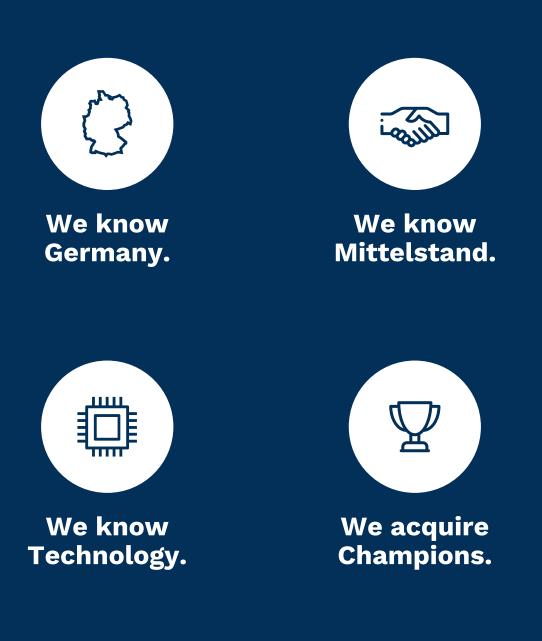
Note: Single investments are displayed. A comprehensive overview can be found in the IPO prospectus. Gross multiple refers to sales proceeds from disposal divided by historical acquisition costs. IRR refers to internal rate of return. Gross figures do not take into accounts costs and fees incurred holding or selling a company. 1) Retained minority stake in 360T Beteiligungs GmbH achieved a gross MM of 4.3x and IRR of 49% upon; 2) Not yet realized. KPIs as of 30 June 2021; 3) Excludes venture capital investments; 4) Includes realized and unrealized investments

## Uniquely Positioned with a Proven and Successful Business Model





# Elevating Champions







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